

The BOOKER T. WASHINGTON Papers

We are busy now preparing for a concert next week and Commencement in May.

Don't think I shall be at H. again before the Alumni meeting in '84. Mrs. W. has not been sick a day since being here. She wishes to be remembered to you. Hastily yours

B. T. Washington

ALS BTW Folder President's Office Vault ViHaI.

¹In January 1884 Tuskegee began publication of the *Southern Letter*, a monthly newsletter which was sent to graduates and friends of the school. When the *Tuskegee Student* was established in 1889 as the alumni newsletter, the *Southern Letter* was written more exclusively for northern white readers. Tuskegee Institute often sent the *Southern Letter* free to donors and potential contributors. In addition, in 1894 BTW claimed the publication had 2,500 paying subscribers.

From James Fowle Baldwin Marshall

Hampton, Va. April 5 1883

Dear Booker, I am & have been too busy to write you at length since my return. I have your letters. I will advance you \$200. for your Brick Works — tho' I shall have to borrow it. You can return it within a year at 6% per annum interest, which is what I pay. Send me your note for the amount. You must be careful to keep all your different accounts separate and full & clear. I feel some anxiety on this point, as you have not the time to master the practical details of your Book-keeping, & I saw that your Books were not correctly kept, tho' I have no doubt that you understand the exact position of your affairs. But they will grow yearly more intricate, & it is very important that a correct system be established at the outset. Send me the enclosed with your signature & I will send check for the \$200, or if you prefer it in two instalments, for half now & the balance when you want it, of course being charged interest only as the amount is paid. I hope you will get a competent man to manage the kiln. Be sure to charge the Brick Works with all it costs whether in cash, labor, or wood from the farm, so you can see just how much the Bricks cost, & then credit them with all Bricks sold or used for your own buildings at market rates and then you can tell how far the industry is profitable or otherwise. We credit the Farm with the clay, & use of ground — as both