

ADDENDA

To Timothy Thomas Fortune

Tuskegee, Alabama. June 9, 1904

My dear Mr. Fortune: Enclosed I send you my check for \$200 according to promise, as the first payment for the work on "The Negro in Business." I have also given Mr. Logan my check for \$100 and asked him to credit it on your note.

As I stated in my former letter, the first thing will be for you to make a careful analysis of the book so that we can go over it together before anything is done. The publishers are anxious to have the matter in hand at the very earliest possible date.

The suggestions made in your letter of June 6th are admirable. I think, however, it is well for you to send me the full names and addresses of all the parties to whom you wish me to write. I have already written to those mentioned in your letter and shall write to others as fast as I hear from you.

I want to include in the book the Outlook article on the Negro colony in Michigan.¹ I send it by this mail.

I do not want to write to people for matter and then not use it after it has been received; this will give them a bad feeling. To avoid this, a thorough analysis of what we want is all the more necessary. I think the first thing is for you to make a thorough analysis of the contents of the book so that we can go over it together before you begin writing. Certainly we should know what we are going to do before the work is begun.

I think I ought also to add that I am very anxious that men who have been successful in the fundamental affairs of life be given the most prominence, I mean large and successful planters, contractors, etc., rather than men who have succeeded in lines of business not so fundamental.

I should think the check ought to reach you within a week or ten days. I had to send to Chicago for it.

Since writing the above it occurs to me to say this: As soon as you have made the analysis of what the book is to contain and give me the names as far as you can of the individuals about whom you want to write, I will send a personal letter to each one asking him to write a history of his life, and as soon as the information has been received